AYDIN ADNAN MENDERES UNIVERSITY
COURSE INFORMATION FORM

Course Title		Personel Development					
Course Code		BYP116		Couse Level	Short Cycle (Associate's Degree)		
ECTS Credit	3	Workload	75 *(Hours)*	Theory	2	Practice	1	Laboratory	0
Objectives of the Course		Recognize the capabilities of one's self and the way and methods, self improvement, hence an individual's job, education and social life to contribute to the development and success of the show					
Course Content		Business environment and the principles of communication, interpersonal communication, behavior patterns, Occupational qualifications, Professional hardware.					
Work Placement		N/A					
Planned Learning Activities and Teaching Methods			Explanation (Presentation), Discussion, Case Study				
Name of Lecturer(s)		Ins. Dilek SACIHAN					

Assessment Methods and Criteria

Method	Quantity	Percentage (%)
Midterm Examination	1	40
Final Examination	1	70

Recommended or Required Reading

1	Sandoval A, Personal Development Lecture Notes

Week	Weekly Detailed Course Contents	
1	Theoretical	Basic concepts and opinions regarding personal development
2	Theoretical	Person and personality formation
3	Theoretical	Person and personality formation
4	Theoretical	Self recognition
5	Theoretical	Self recognition
6	Theoretical	Individual barriers in front of the development
7	Theoretical	Blocks in front of the social development
8	Theoretical	Blocks in front of the social development
9	Theoretical	Concepts related to personality
10	Theoretical	Psycho-Analytic Theory (Freud)
11	Theoretical	Ego Defense Mechanisms
12	Theoretical	Psycho-Social Development Theory (Erikson)
13	Theoretical	Psycho-Social Theory Periods
14	Theoretical	Memory and Memory Processes
15	Theoretical	Memory Boosting Methods
16	Final Exam	Final Exam

Workload Calculation

Activity	Quantity	Preparation	Duration	Total Workload
Lecture - Theory	14	1	2	42
Lecture - Practice	14	1	1	28
Midterm Examination	1	1	1	2
Final Examination	1	2	1	3
			Total Workload (Hours)	75
			[Total Workload (Hours) / 25*] = **ECTS**	3

*25 hour workload is accepted as 1 ECTS

Learning Outcomes

1	They will be able to improve the proficiency of the person.
2	Professional will be able to improve their qualifications.
3	The target group are working and will be able to use the correct behavior patterns with the staff.
4	Vocational qualifications will be able to sort.
5	They will be able to develop professional equipment.

Programme Outcomes *(Agricultural Management)*

1	To be able to use basic knowledge about agricultural, the struggle to preserve and marketing
2	To be able to use theoretical and practical knowledge gained in the basic fields of farm management
3	To be able to take duties and responsibilities at all levels of the agricultural business management
4	To be able to comprehend economic problems of agriculture, have the abilities of data collection, analysis, interpretation and project based solution production
5	Ability to predict and interpret the potential effects of national and international economical and political developments on Turkish agricultural sector
6	Having necessary skills for management and planning of agricultural and rural development projects
7	To be able to collaborate with stakeholders at producer and institutional levels to improve communication and education
8	To be able to use computer programs and technology to an adequate level required by business practices
9	To be able to comprehend knowledge of law that is necessary for farm management field and to be able to use this information
10	To be able to apply professional, moral values and sense of social responsibility
11	To be able to work independently in the major by communicating effectively through expressing ideas orally and written.

Contribution of Learning Outcomes to Programme Outcomes *1:Very Low, 2:Low, 3:Medium, 4:High, 5:Very High*

	L1	L2	L3	L4	L5
P1	3	4	3	4	4
P2	3	4	3	4	4
P3	4	4	3	4	3
P4	2	3	3	4	3
P5	4	3	4	3	3
P6	3	3	4	2	2
P7	4	4	4	3	4
P8	3	2	2	2	2
P9	3	3	3	2	2
P10	4	4	4	4	4
P11	4	4	4	5	5