

## AYDIN ADNAN MENDERES UNIVERSITY COURSE INFORMATION FORM

| Course Title  | Marketing Research  |          |             |                 |                                  |            |   |  |
|---|---|----------|-------------|-----------------|----------------------------------|------------|---|--|
| Course Code   |   |          | Couse Level |                 | Short Cycle (Associate's Degree) |            |   |  |
| ECTS Credit 3   | Workload 75 (Hours  | ) Theory | 2           | Practice        | 2                                | Laboratory | 0 |  |
| Objectives of the Course  | the Course  It is possible to identify the problem clearly and to determine the marketing research purpose, to determine the data sources and data collection methods for the marketing research according to the nature of the problem and to determine the sample group in the marketing research according to the characteristic of the problem and to collect and analyze the data, to be able to report. |          |             |                 |                                  | o the      |   |  |
| Course Content  Determining the data sources for the marketing research, Determining the data collection methods for marketing research, Determining the sample group in the marketing research and fulfilling the sampling process, Collecting and analyzing the data, Reporting the data. |   |          |             |                 |                                  |            |   |  |
| Work Placement N/A  |   |          |             |                 |                                  |            |   |  |
| Planned Learning Activities and Teaching Methods Expla  |   |          | n (Presenta | tion), Discussi | on                               |            |   |  |
| Name of Lecturer(s)   |   |          |             |                 |                                  |            |   |  |

| Assessment Methods and Criteria |          |                |  |  |  |
|---------------------------------|----------|----------------|--|--|--|
| Method                          | Quantity | Percentage (%) |  |  |  |
| Midterm Examination             | 1        | 30             |  |  |  |
| Final Examination               | 1        | 70             |  |  |  |

## **Recommended or Required Reading**

1 Marketing Research-Mahir Nakip

| Week | Weekly Detailed Cour | se Contents  |
|------|----------------------|--|
| 1    | Theoretical          | Clearly present the problem  |
| 2    | Theoretical          | Determine the purpose of marketing research  |
| 3    | Theoretical          | Determine the purpose of marketing research<br>Identify data sources for marketing research  |
| 4    | Theoretical          | Identify data sources for marketing research   |
| 5    | Theoretical          | Identify data sources for marketing research Identify data collection methods for marketing research                                   |
| 6    | Theoretical          | Identify data collection methods for marketing research  |
| 7    | Theoretical          | Identify data collection methods for marketing research  |
| 8    | Theoretical          | Identify data collection methods for marketing research  |
| 9    | Intermediate Exam    | midterm  |
| 10   | Theoretical          | Identify data collection methods for marketing research  |
| 11   | Theoretical          | Identify data collection methods for marketing research Identifying sample group in marketing research and fulfilling sampling process |
| 12   | Theoretical          | Identifying sample group in marketing research and fulfilling sampling process   |
| 13   | Theoretical          | Identifying sample group in marketing research and fulfilling sampling process Collecting and analyzing data                           |
| 14   | Theoretical          | Collecting and analyzing data  |
| 15   | Theoretical          | Report data  |
| 16   | Final Exam           | Final Examination  |

| Workload Calculation |          |             |          |                |  |
|----------------------|----------|-------------|----------|----------------|--|
| Activity             | Quantity | Preparation | Duration | Total Workload |  |
| Lecture - Theory     | 14       | 0           | 2        | 28             |  |



| Lecture - Practice                           | 14 |  | 0 | 2 | 28 |
|--|----|--|---|---|----|
| Assignment                                   | 7  |  | 0 | 1 | 7  |
| Midterm Examination                          | 1  |  | 5 | 1 | 6  |
| Final Examination                            | 1  |  | 5 | 1 | 6  |
| Total Workload (Hours)                       |    |  |   |   | 75 |
| [Total Workload (Hours) / 25*] = <b>ECTS</b> |    |  |   |   | 3  |
| *25 hour workload is accepted as 1 ECTS      |    |  |   |   |    |

| Learn | ning Outcomes  |
|-------|--|
| 1     | To be able to identify problem and aim in marketing research   |
| 2     | To design and implement marketing research   |
| 3     | To design and implement marketing research II  |
| 4     | Student will be able to define basic concepts related to qualitative and quantitative marketing research |
| 5     | Student will be able to explain sampling and sampling process in marketing research.                     |

| Progr | amme Outcomes (Marketing)  |
|-------|--|
| 1     | To develop capabilities of using IT instruments,                                     |
| 2     | To plan process of occupation and application of this capabilities.                  |
| 3     | To develop communicating in a foreign language.                                      |
| 4     | To develop product decisions   |
| 5     | To reflect the personality of customer oriented personality in every aspect of life. |
| 6     | To develop abilities in international marketing.                                     |
| 7     | To develop active and entrepreneur spirit.   |
| 8     | To define pitfalls on the way in occupational path.                                  |
| 9     | To develop occupational ethical philosophy.  |
| 10    | To develop life time learning capabilities.  |
| 11    | To develop understanding of industrial problems.                                     |
| 12    | To understand legal process.   |
| 13    | To develop active communication skills.  |
| 14    | To develop marketing and sales communication skills.                                 |

## Contribution of Learning Outcomes to Programme Outcomes 1:Very Low, 2:Low, 3:Medium, 4:High, 5:Very High

|     | L1 | L2 | L3 |
|-----|----|----|----|
| P1  | 4  | 3  | 5  |
| P2  | 3  | 2  | 1  |
| P3  | 5  | 4  | 3  |
| P4  | 2  | 4  | 4  |
| P5  | 4  | 5  | 4  |
| P6  | 3  | 5  | 5  |
| P7  | 5  | 5  | 5  |
| P8  | 4  | 4  | 4  |
| P9  | 5  | 4  | 5  |
| P10 | 4  | 3  | 4  |
| P11 | 3  | 3  | 4  |
| P12 | 5  | 5  | 5  |
| P13 | 4  | 5  | 5  |
| P14 | 4  | 5  | 5  |

