



## AYDIN ADNAN MENDERES UNIVERSITY COURSE INFORMATION FORM

Course Title		International Business							
Course Code		PRL254		Course Level		Short Cycle (Associate's Degree)			
ECTS Credit	2	Workload	48 (Hours)	Theory	2	Practice	0	Laboratory	0
Objectives of the Course		The aim is that the students have basic knowledge about international business.							
Course Content		Developing company's ability to create strategies. They should be informed about the country differences, foreign market entry methods and strategies.							
Work Placement		N/A							
Planned Learning Activities and Teaching Methods				Explanation (Presentation)					
Name of Lecturer(s)									

### Assessment Methods and Criteria

Method	Quantity	Percentage (%)
Midterm Examination	1	40
Final Examination	1	70

### Recommended or Required Reading

1	Çağrı Bulut, İge Pınar, Uluslararası İşletmecilik - Temel Kavramlar, Nobel Akademik Yayıncılık, 2013, Ankara.
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Week	Weekly Detailed Course Contents	
1	Theoretical	Fundamentals and development of international trade.
2	Theoretical	The scope of international business and the environmental factors affecting it.
3	Theoretical	International Business Development activities and scope, political economy.
4	Theoretical	Multinational Corporations and Basic Theories.
5	Theoretical	Culture concept and importance in terms of international business, cultural differences, effects on business decisions.
6	Theoretical	Comparison of International, Multinational and International Firm Strategies.
7	Theoretical	Management in International Business. planning, organization, leadership, control.
8	Theoretical	Management of entrance to the market and marketing. Export, licensing, direct investments.
9	Intermediate Exam	Midterm Exam
10	Theoretical	Financial Management in International Business, Management of Human Resources and Industrial Relations.
11	Theoretical	Decision Making and Organization in International Business.
12	Theoretical	Company Planning in International Business.
13	Theoretical	International businesses and developing countries, changes the changing aspects of investment and trade.
14	Final Exam	Final Exam

### Workload Calculation

Activity	Quantity	Preparation	Duration	Total Workload
Lecture - Theory	15	0.5	2	37.5
Midterm Examination	1	5	0.5	5.5
Final Examination	1	5	0.5	5.5
Total Workload (Hours)				48
[Total Workload (Hours) / 25*] = ECTS				2

\*25 hour workload is accepted as 1 ECTS

### Learning Outcomes

1	Explain the basic concepts of international business management and gain the ability to analyze strategy development process.
2	To explain basic concepts about strategies and structures in international business and defining functions and roles.
3	Explain the differences between the countries of the world in terms of political, cultural and legal practices



4	To be able to define economic and political factors in international trade and investment
5	To understand the organizational structures and differences in international business

**Programme Outcomes (Cooperatives)**

1	Define the problems at micro and macro levels in cooperatives area and gain the ability of solution
2	Gain the ability of applying accounting transactions in cooperatives and Gain the ability of get and comment of datas in cooperatives area
3	Gain the ability of executing establishment and functioning of cooperatives and top organizations independently
4	Gain the ability of create solidarity culture and communication so they can fulfill duties and responsibilities
5	Gain the ability of applying the knowledges about economics, business, law and communication on cooperatives areas.
6	Gain the ability of watching, global, international and local cooperatives acts and improvements

**Contribution of Learning Outcomes to Programme Outcomes** 1:Very Low, 2:Low, 3:Medium, 4:High, 5:Very High

	L1	L2	L3	L4	L5
P1	3	1	3	5	2
P2	4	2	1	2	1
P3	2	4	4	3	5
P4	2	1	1	1	3
P5	3	4	4	5	2
P6	5	4	3	3	3

