



AYDIN ADNAN MENDERES UNIVERSITY COURSE INFORMATION FORM

Course Title		Behavioral Sciences							
Course Code		IYO158		Course Level		Short Cycle (Associate's Degree)			
ECTS Credit	3	Workload	73 (Hours)	Theory	2	Practice	0	Laboratory	0
Objectives of the Course		It is aimed that the persons in the working environment acquire the necessary information about themselves, their colleagues and their organizations, such as perception, communication, learning, motivation and job satisfaction.							
Course Content		In this course touch on perception, attribution, learning, personality, motivation, job satisfaction, attitudes, groups and leadership to recognize oneself better.							
Work Placement		N/A							
Planned Learning Activities and Teaching Methods				Explanation (Presentation)					
Name of Lecturer(s)									

Assessment Methods and Criteria

Method	Quantity	Percentage (%)
Midterm Examination	1	40
Final Examination	1	70

Recommended or Required Reading

1	Lecture notes
2	Yılmaz, Eroğlu, Meslek Yüksek Okulları İçin - Davranış Bilimleri ve Örgütsel Davranış, Detay Yayıncılık, Ankara, 2008

Week	Weekly Detailed Course Contents	
1	Theoretical	Management process and place of behavioural sciences in management process
2	Theoretical	Disciplines that are constituent behavioural sciences
3	Theoretical	Systems that examined the behavioral sciences
4	Theoretical	Contemporary approaches that affected the behavioral sciences
5	Theoretical	Perception
6	Theoretical	Perception Errors
7	Theoretical	Attribution Process and Errors
8	Theoretical	Learning Theories and Types
9	Intermediate Exam	Midterm exam
10	Theoretical	Learning principles and strategies
11	Theoretical	individual and personality in organization, personality theories
12	Theoretical	Personality traits affecting organizational behavior
13	Theoretical	Motivation types and job satisfaction
14	Theoretical	Overview
15	Final Exam	Final exam

Workload Calculation

Activity	Quantity	Preparation	Duration	Total Workload
Lecture - Theory	14	1	2	42
Midterm Examination	1	13	1	14
Final Examination	1	16	1	17
Total Workload (Hours)				73
[Total Workload (Hours) / 25*] = ECTS				3

*25 hour workload is accepted as 1 ECTS

Learning Outcomes

1	Explaining emergence of behavioural sciences and concerning disciplines in management process.
2	Telling systems which behavioural sciences research and modern approaches are influenced.



3	Defining essential concepts concerning behavioural sciences.
4	Expressing; perception, attribution and learning process and errors.
5	Interpreting personality theories and personality traits stand out in organizations.
6	Explaining motivation, job satisfaction and groups with samples

Programme Outcomes (Business Administration Management)

1	Use the economical information obtained in micro and macro scale, in their occupational lives.
2	Use information and communication technologies at the level required by their field.
3	Manage business finance, analyze business financial situation, and solve financial problems.
4	Gain management skill by managing and enhancing human resource effectively in accordance with business aims
5	Understand production and marketing functions as a whole, have proficiency in applying new production and marketing techniques.
6	Have proficiency in calculating cost, making entry, preparing and interpreting financial statements
7	Have proficiency in using business management function and applying and following new management techniques
8	Have proficiency for performing legal responsibilities of business, following and applying legislation
9	Have proficiency in following and applying vocational current and economic developments in national and international area.
10	Take responsibilities as a team member when dealing with issues and problems encountered in practice
11	Have the ability to use the computer and the required packaged software
12	Have the professional ethics in business life and business relations

Contribution of Learning Outcomes to Programme Outcomes 1:Very Low, 2:Low, 3:Medium, 4:High, 5:Very High

	L1	L2	L3	L4	L5	L6
P1	3	2	4	1	2	3
P2	4	5	5	2	4	2
P3	2	4	3	3	5	1
P4	5	3	2	2	3	3
P5	2	1	3	4	1	2
P6	1	5	3	4	5	5
P7	2	1	4	5	2	4
P8	4	2	5	3	4	5
P9	3	4	1	3	3	5
P10	5	3	2	4	1	2
P11	2	3	4	2	5	1
P12	3	4	4	1	2	3

