

## AYDIN ADNAN MENDERES UNIVERSITY COURSE INFORMATION FORM

| Course Title Filing and Archiving Techniques     |   |                                 |                                  |                                   |                                |                   |            |
|--|---|---------------------------------|----------------------------------|-----------------------------------|--------------------------------|-------------------|------------|
| Course Code                                      | KPO159  | Couse                           | Level                            | Short Cycle (Associate's Degree)  |                                |                   |            |
| ECTS Credit 2                                    | Workload 51 (F  | Hours) Theory                   | <sup>'</sup> 1                   | Practice                          | 1                              | Laboratory        | 0          |
| Objectives of the Course                         | The aim is introducir business, business f describes. |                                 |                                  |                                   |                                |                   |            |
| Course Content                                   | The content of this c with the definition of          | ourse ; Examin<br>business conc | ing the environrepts and to desc | mental conditio<br>cribe business | ns that affecte<br>functions . | ed their business | activities |
| Work Placement N/A                               |   |                                 |                                  |                                   |                                |                   |            |
| Planned Learning Activities and Teaching Methods |   |                                 | ation (Presenta                  | tion)                             |                                |                   |            |
| Name of Lecturer(s)                              |   |                                 |                                  |                                   |                                |                   |            |

| Assessment Methods and Criteria |          |                |  |  |
|---------------------------------|----------|----------------|--|--|
| Method                          | Quantity | Percentage (%) |  |  |
| Midterm Examination             | 1        | 40             |  |  |
| Final Examination               | 1        | 70             |  |  |

| Recommended or Required Reading |  |  |  |  |
|---------------------------------|--|--|--|--|
| 1                               | Karalar Rıdvan, Genel İşletme, Seçkin Yayıncılık, 2011                             |  |  |  |
| 2                               | Koçel, Tamer, İşletme Yöneticiliği, 7. basım, Kültür Üniversitesi Yayınları, 1999, |  |  |  |
| 3                               | Mucuk, İsmet ( 2011), Modern İsletmecilik, Türkmen Kitabevi,                       |  |  |  |

| Week | Weekly Detailed Course Contents |   |  |  |  |
|------|---------------------------------|---|--|--|--|
| 1    | Theoretical                     | Business and business management, business as an economic unit  |  |  |  |
| 2    | Theoretical                     | Types of business , legal aspects of business types   |  |  |  |
| 3    | Theoretical                     | Business foundation studies, business size  |  |  |  |
| 4    | Theoretical                     | The choice of the business location   |  |  |  |
| 5    | Theoretical                     | Definition of management , meaning and management functions, management levels and management skills    |  |  |  |
| 6    | Theoretical                     | Management decision-making, total quality management, new concepts and techniques related to management |  |  |  |
| 7    | Theoretical                     | Production and production management, breakeven analysis, recent developments in production technology  |  |  |  |
| 8    | Theoretical                     | Production planning and control   |  |  |  |
| 9    | Intermediate Exam               | Midterm Exam  |  |  |  |
| 10   | Theoretical                     | Inventory management, business analysis, quality control  |  |  |  |
| 11   | Theoretical                     | Marketing definition, function, marketing research, consumer and market characteristics                 |  |  |  |
| 12   | Theoretical                     | Market segmentation and target market selection , international marketing                               |  |  |  |
| 13   | Theoretical                     | Finance , human resources   |  |  |  |
| 14   | Theoretical                     | Public relations , R & D decision-making in business management and decision making process             |  |  |  |



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Final Exam

Final exam

| Workload Calculation                           |          |             |          |                |  |
|--|----------|-------------|----------|----------------|--|
| Activity                                       | Quantity | Preparation | Duration | Total Workload |  |
| Lecture - Theory                               | 14       | 1           | 2        | 42             |  |
| Midterm Examination                            | 1        | 4           | 0.5      | 4.5            |  |
| Final Examination                              | 1        | 4           | 0.5      | 4.5            |  |
| Total Workload (Hours) 51                      |          |             |          |                |  |
| [Total Workload (Hours) / 25*] = <b>ECTS</b> 2 |          |             |          |                |  |
| *25 hour workload is accepted as 1 ECTS        |          |             |          |                |  |

| Learn | ning Outcomes   |
|-------|---|
| 1     | Define the concepts underlying the business                               |
| 2     | Explain the basic business functions and gives examples from practice     |
| 3     | Explain the concepts related to management of business environment        |
| 4     | Explains the concepts related to management of business functions         |
| 5     | Explains the management concepts related to the establishment of business |

| Progr | Programme Outcomes (Business Administration Management)   |  |  |  |  |
|-------|---|--|--|--|--|
| 1     | Use the economical information obtained in micro and macro scale, in their occupational lives.                                  |  |  |  |  |
| 2     | Use information and communication technologies at the level required by their field.  |  |  |  |  |
| 3     | Manage business finance, analyze business financial situation, and solve financial problems.                                    |  |  |  |  |
| 4     | Gain management skill by managing and enhancing human resource effectively in accordance with business aims                     |  |  |  |  |
| 5     | Understand production and marketing functions as a whole, have proficiency in applying new production and marketing techniques. |  |  |  |  |
| 6     | Have proficiency in calculating cost, making entry, preparing and interpreting financial statements                             |  |  |  |  |
| 7     | Have proficiency in using business management function and applying and following new management techniques                     |  |  |  |  |
| 8     | Have proficiency for performing legal responsibilities of business, following and applying legislation                          |  |  |  |  |
| 9     | Have proficiency in following and applying vocational current and economic developments in national and international area.     |  |  |  |  |
| 10    | Take responsibilities as a team member when dealing with issues and problems encountered in practice                            |  |  |  |  |
| 11    | Have the ability to use the computer and the required packaged software   |  |  |  |  |
| 12    | Have the professional ethics in business life and business relations  |  |  |  |  |

| Contri | bution | of Lea | rning ( | Outcon | nes to l | Programme Outcomes 1:Very Low, 2:Low, 3:Medium, 4:High, 5:Very High |
|--------|--------|--------|---------|--------|----------|---|
|        | L1     | L2     | L3      | L4     | L5       |   |
| P1     | 2      | 2      | 2       | 3      | 2        |   |
| P2     | 3      | 2      | 2       | 2      | 2        |   |
| P3     | 2      | 2      | 2       | 2      | 2        |   |
| P4     | 2      | 3      | 2       | 2      | 2        |   |
| P5     | 2      | 2      | 3       | 3      | 3        |   |
| P6     | 3      | 2      | 2       | 3      | 2        |   |
| P7     | 3      | 2      | 2       | 3      | 5        |   |
| P8     | 3      | 2      | 3       | 3      | 2        |   |
| P9     | 3      | 3      | 2       | 2      | 2        |   |
| P10    | 2      | 2      | 2       | 2      | 2        |   |
| P11    | 2      | 2      | 3       | 2      | 2        |   |
| P12    | 2      | 3      | 3       | 3      | 2        |   |

