



## AYDIN ADNAN MENDERES UNIVERSITY COURSE INFORMATION FORM

Course Title		Foreign Trade Operations II							
Course Code		İDT108		Couese Level		Short Cycle (Associate's Degree)			
ECTS Credit	2	Workload	50 ( <i>Hours</i> )	Theory	2	Practice	0	Laboratory	0
Objectives of the Course		With this course, students will ability to follow the basic legislation for foreign trade transactions and export - import operations and gain the ability to execute							
Course Content		Foreign Trade Legislation Tracking Regulatory Relations with Exporters' Association, Basic Types Practice Export, Import Operations Executive							
Work Placement		N/A							
Planned Learning Activities and Teaching Methods				Explanation (Presentation), Demonstration, Discussion, Case Study, Problem Solving					
Name of Lecturer(s)		Ins. Evren KOÇ KIRDAŞ							

### Assessment Methods and Criteria

Method	Quantity	Percentage (%)
Midterm Examination	1	40
Final Examination	1	70

### Recommended or Required Reading

1	Dış Ticaret İşlemleri Yönetimi (Yeni Mevzuat ve Belgeler), Ferudun Kaya
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Week	Weekly Detailed Course Contents	
1	Theoretical	Principals of foreign trade legislation
2	Theoretical	Legislation of export
3	Theoretical	Legislation of export
4	Theoretical	Legislation of import
5	Theoretical	Registration to Export Associations
6	Theoretical	Registration to Export Associations
7	Theoretical	General export
8	Theoretical	General export
9	Theoretical	Special export
10	Theoretical	Special export
11	Theoretical	Procedures of export operations
12	Theoretical	Registration process in import operations
13	Theoretical	Registration process in import operations
14	Theoretical	Level of procedures in export operations

### Workload Calculation

Activity	Quantity	Preparation	Duration	Total Workload
Lecture - Theory	14	0	2	28
Assignment	1	0	0	0
Reading	1	0	0	0
Midterm Examination	1	0	10	10
Final Examination	1	0	12	12
Total Workload (Hours)				50
[Total Workload (Hours) / 25*] = ECTS				2

\*25 hour workload is accepted as 1 ECTS

### Learning Outcomes

1	To follow Foreign Trade Legislation
2	Exporters' Association organize relations with



3	Apply Basic Types of Export
4	Import Operations Executive
5	To comprehend the foreign trade legislation

**Programme Outcomes (Foreign Trade)**

1	Economics, business law, labor and social security law, business, accounting, and describe the basic concepts of international trade
2	Of delivery and payment to foreign trade, foreign trade transactions and edit documents used
3	Mathematical operations to commercial
4	Grasp of the Turkish bank-exchange regulations, to prepare documents that are used in these processes, business correspondence, make
5	Turkey customs legislation to the foundation, to prepare the documents and customs procedures to follow
6	Turkey export import regulations, the basic concepts of logistics, know the rules of international transport and prepare the documents necessary, carry out e-commerce transactions
7	Foreign trade operations in computer and be able to use a foreign language, foreign trade transactions
8	Grasp and analyze methods of financing foreign trade, foreign trade transactions in free zones to
9	To international marketing strategies, recognizing the risks of international trade, international monetary and capital markets to analyze the relationships
10	Understand the importance of quality and standardization in foreign trade, foreign trade transactions and tax practices to insure
11	Account for foreign trade and foreign exchange transactions
12	Turkey's economy and economic crisis of the world economy and to understand the developments in the EU - Turkey relations to follow, to recognize the international economic and financial organizations
13	Win the adequacy of research, professional ethics, to grasp, to know the methods of commercial correspondence
14	Atatürk's principles and reforms
15	Accordance with the rules To know writing and speaking of the Turkish language, to know the types literary texts, and spoken expression

**Contribution of Learning Outcomes to Programme Outcomes 1:Very Low, 2:Low, 3:Medium, 4:High, 5:Very High**

	L1	L2	L3	L4
P2	3	3	3	3
P5	5	5	5	5

