AYDIN ADNAN MENDERES UNIVERSITY
COURSE INFORMATION FORM

Course Title	Foreign Trade Operations I						
Course Code	İDT107		Couse Level	Short Cycle (Associate's Degree)			
ECTS Credit	3	Workload	75 *(Hours)*	Theory	2	Practice	0	Laboratory	0
Objectives of the Course	With this course, students will ability to follow the basic legislation for foreign trade transactions and export - import operations and gain the ability to execute.						
Course Content	Foreign trade documents edit, apply forms of delivery, payment methods to understand						
Work Placement	N/A						
Planned Learning Activities and Teaching Methods			Explanation (Presentation), Demonstration, Discussion, Case Study, Problem Solving				
Name of Lecturer(s)	Ins. Evren KOÇ KIRDAŞ						

Assessment Methods and Criteria

Method	Quantity	Percentage (%)
Midterm Examination	1	40
Final Examination	1	70

Recommended or Required Reading

1	Dış Ticaret İşlemleri Yönetimi (Yeni Mevzuat ve Belgeler), Ferudun Kaya

Week	Weekly Detailed Course Contents	
1	Theoretical	Trade Documents
2	Theoretical	Transportation Documents
3	Theoretical	Movement Documents
4	Theoretical	Other Documents
5	Theoretical	Types of delivery for the group of E and F
6	Theoretical	Types of delivery for the group of C
7	Theoretical	Types of delivery for the group of D
8	Theoretical	Cash payments
9	Theoretical	Cash against goods
10	Theoretical	Cash against documents
11	Theoretical	Credits
12	Theoretical	Letter of credit (LC)
13	Theoretical	Letter of credit (LC)
14	Theoretical	Letter of credit (LC)

Workload Calculation

Activity	Quantity	Preparation	Duration	Total Workload
Lecture - Theory	14	0	2	28
Assignment	1	0	21	21
Reading	1	0	20	20
Midterm Examination	1	0	2	2
Final Examination	1	0	4	4
			Total Workload (Hours)	75
			[Total Workload (Hours) / 25*] = **ECTS**	3

25 hour workload is accepted as 1 ECTS

Learning Outcomes

1	Foreign trade documents edit
2	apply forms of delivery
3	payment methods to understand

4	To understand the types of transportation
5	To comprehend foreign trade theories

Programme Outcomes *(Foreign Trade)*

1	Economics, business law, labor and social security law, business, accounting, and describe the basic concepts of international trade
2	Of delivery and payment to foreign trade, foreign trade transactions and edit documents used
3	Mathematical operations to commercial
4	Grasp of the Turkish bank-exchange regulations, to prepare documents that are used in these processes, business correspondence, make
5	Turkey customs legislation to the foundation, to prepare the documents and customs procedures to follow
6	Turkey export import regulations, the basic concepts of logistics, know the rules of international transport and prepare the documents necessary, carry out e-commerce transactions
7	Foreign trade operations in computer and be able to use a foreign language, foreign trade transactions
8	Grasp and analyze methods of financing foreign trade, foreign trade transactions in free zones to
9	To international marketing strategies, recognizing the risks of international trade, international monetary and capital markets to analyze the relationships
10	Understand the importance of quality and standardization in foreign trade, foreign trade transactions and tax practices to insure
11	Account for foreign trade and foreign exchange transactions
12	Turkey's economy and economic crisis of the world economy and to understand the developments in the EU - Turkey relations to follow, to recognize the international economic and financial organizations
13	Win the adequacy of research, professional ethics, to grasp, to know the methods of commercial correspondence
14	Atatürk's principles and reforms
15	Accordance with the rules To know writing and speaking of the Turkish language, to know the types literary texts, and spoken expression

Contribution of Learning Outcomes to Programme Outcomes *1:Very Low, 2:Low, 3:Medium, 4:High, 5:Very High*

	L1	L2	L3
P1	3	3	4
P2	5	5	5