

AYDIN ADNAN MENDERES UNIVERSITY COURSE INFORMATION FORM

Course Title	Introduction To Management Science I							
Course Code	İŞLT101	Couse Level	e Level First Cycle (Bachelor's Degree)		First Cycle (Bachelor's Degree)			
ECTS Credit 4	Workload 102 (Hours) Theory	3	Practice	0	Laboratory	0	
Objectives of the Course Businesses have growned to be complex from the early days till present. As organizations flourish their problems increase. The employment of professionals with expertise is required to handle these problems. As a fundemantal business course, the goal of "introduction to business administration" is to introduce the students with the business functions as a initial step toward a career in business administration.				e on" is to				
Course Content General principles and concepts of business, the birth of the business, historical development, the organization's goals, the classification of the enterprises and their place in the economy, the phenomenon of growth in business, business organization, business environment, factors influe selection of facility and plant location, business costs, revenues, productivity, business functions.			encing the					
Work Placement	N/A							
Planned Learning Activities and Teaching Methods		Explanation (Presenta	tion), Discussion	on, Individual	Study		
Name of Lecturer(s)								

Assessment Methods and Criteria					
Method	Quantity	Percentage (%)			
Midterm Examination	1	40			
Final Examination	1	60			

Recommended or Required Reading

1 Prof. Dr. Şan ÖZ-ALP ve diğerleri, Genel İşletme, AÖF Yayınları, Eskişehir, 1999

Week	Weekly Detailed Course Contents				
1	Theoretical	Introduction to Business, Basic Concepts			
2	Theoretical	Characteristics of Business			
3	Theoretical	Economic and Legal Environment			
4	Theoretical	Demographic Environment, Social Environment			
5	Theoretical	Concept of Management, Management Functions			
6	Theoretical	Organization			
7	Theoretical	Human Resource Management			
8	Theoretical	Time Value of Money			
9	Intermediate Exam	Midterms			
10	Intermediate Exam	Midterms			
11	Theoretical	Functions of Human Resource Management			
12	Theoretical	Marketing Management			
13	Theoretical	Product and Price			
14	Theoretical	Distribution			
15	Theoretical	Promotion			

Workload Calculation				
Activity	Quantity	Preparation	Duration	Total Workload
Lecture - Theory	13	0	3	39
Individual Work	13	0	2	26
Midterm Examination	1	15	1	16
Final Examination	1	20	1	21
	102			
	4			
*25 hour workload is accepted as 1 ECTS				



Learning Outcomes					
1	To be able to learn the basic concepts of the field of business				
2	To be able to have information about the stages of establishment of a business enterprise				
3	To be able to learn the factors that influence the choice of facility and plant location				
4	To be able to learn persons and organizations that make up the business environment				
5	To be able to obtain a holistic perspective				

Progra	amme Outcomes (Human Resources Management)
1	Having adequte scientific knowledge of Human Resources Management, basic business concepts and other social sciences
2	Thinking critically and analytically
3	Having knowledge of communication and information technologies
4	In-depth understanding of the research process and application of a range of research techniques into studies, researches and projects
5	In-depth understanding of usage of Human Resources Management and other social sciences theoretical and applied knowledge together.
6	Ability to interpret basic Business concepts from Human Resource Management perspective
7	Ability to implement basic HRM responsibilities in institutions such as HR Planning and staffing, labor relations, occupational healthy and safety, training planning, performance and rewards management, career planning, employment and interview techniques and legal HR issues
8	Implementing quality process approach into HRM process by considering institutional development, internal and external customer satisfaction; in case of need, having sense of responsibility making contribution for problem solving and continuous development and process excellence ability by problem identification, goal setting, reorganisation and change management skills
9	Management of resources and assets by considering budgetary, financial and legal issues; management of projects/operations with the ability of planning, implementation, and auditing; Having skills on management of self and other people
10	Enriching result oriented working approach with continous learning approach
11	Strong oral and written communication skills and ability to present ideas and information effectively
12	Monitor and communicate with colleagues in a foreign language using at least the European Language Portfolio B1 General Level
13	Ability to work with people of various cultural and educational background by valuing team work, developing emphathy and listening skills
14	Being conscious on social, academic and professional ethical values
15	Development of critical theoretical appreciation of 'how', 'why' and 'where' HRM contributes to and supports employee and societal development, and implementing these approach for applied and graduate projects and working life

Contribution of Learning Outcomes to Programme Outcomes 1:Very Low, 2:Low, 3:Medium, 4:High, 5:Very High

	L1	L2	L3	L4	L5
P2	4	4	4	3	3
P4	4	3	3	3	1
P6	3	3	3	2	3
P8	3	5	3	4	4

