



## AYDIN ADNAN MENDERES UNIVERSITY COURSE INFORMATION FORM

Course Title		Financing Of Real Estate							
Course Code		EMY220		Couse Level		Short Cycle (Associate's Degree)			
ECTS Credit	4	Workload	100 ( <i>Hours</i> )	Theory	3	Practice	0	Laboratory	0
Objectives of the Course		Explain the real estate financing resources							
Course Content		To explain the real estate financing resources. Corporate, institutional, government and international funding sources to explain. To discuss the similarities and differences between these sources To explain the housing finance system. To explain the financing of real estate capital market instruments. To explain the new housing finance system. To explain the importance of the real estate sector in the overall economy.							
Work Placement		N/A							
Planned Learning Activities and Teaching Methods				Explanation (Presentation), Discussion					
Name of Lecturer(s)		Ins. Muhsine Fulya EROĞLU KAĞU							

### Assessment Methods and Criteria

Method	Quantity	Percentage (%)
Midterm Examination	1	40
Final Examination	1	70

### Recommended or Required Reading

1	1. Emlak Finans ve Emlak Değerleme, TC. Anadolu Üniversitesi Yayını No: 1907, Açık Öğretim Fakültesi Yayını No: 997, 2009
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Week	Weekly Detailed Course Contents	
1	Theoretical	The real estate market in Turkey
2	Theoretical	The dynamics of the real estate sector in Turkey
3	Theoretical	Housing finance sources; institutional, corporate
4	Theoretical	Housing finance sources; institutional, corporate
5	Theoretical	Housing finance market
6	Theoretical	Mortgage finance system
7	Theoretical	Gayrimenkul investment trusts, types, advantages and problems
8	Theoretical	Midterm exam
9	Theoretical	Genel Tekrar
10	Theoretical	Real estate investment trusts, foundation conditions, investments and portfolio management
11	Theoretical	Real estate certificates
12	Theoretical	Asset-backed securities mankul
13	Theoretical	Asset-backed securities mankul
14	Theoretical	Residential mortgage loans
15	Theoretical	New housing finance system
16	Final Exam	Final exam

### Workload Calculation

Activity	Quantity	Preparation	Duration	Total Workload
Lecture - Theory	4	0	14	56
Assignment	2	7	2	18
Midterm Examination	1	7	1	8
Final Examination	1	14	4	18
Total Workload (Hours)				100
[Total Workload (Hours) / 25*] = ECTS				4
*25 hour workload is accepted as 1 ECTS				

### Learning Outcomes

1	Recognize real estate and financial resources in general.
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2	Learn the basic concepts of the real estate market.
3	Learn basic information about the objectives and types of housing finance systems.
4	Supplemented with up to date information on housing finance systems and GYO may have the institutional and practical knowledge
5	.

**Programme Outcomes (Retail Sale and Store Management)**

1	To have sufficient knowledge about retailing and store management.
2	Having the ability to communicate effectively with the customer.
3	To be able to identify and solve problems in retailing.
4	Learning about store management and store atmosphere.
5	Analyzing and interpreting consumer behaviors.
6	To have professional ethics and responsibility consciousness.
7	Having information about personal sales techniques.
8	Getting enough information about store design and settlement.
9	Awareness of the necessity of life-long learning; Social media, technology retailing and electronic retailing.
10	Ability to work effectively as a team, gain self-confidence to take responsibility.

**Contribution of Learning Outcomes to Programme Outcomes 1:Very Low, 2:Low, 3:Medium, 4:High, 5:Very High**

	L1	L2	L3	L4	L5
P1	4	5	3	5	3
P2	5	3	5	3	5
P3	4	5	4	4	4
P4	4	4	5	5	5
P5	5	5	4	4	4
P6	4	4	5	5	2
P7	5	5	4	4	4
P8	5	4	5	5	5
P9	4	5	5	4	3
P10	5	4	5	5	4

