

AYDIN ADNAN MENDERES UNIVERSITY COURSE INFORMATION FORM

| Course Title | | Bussines Management II | | | | | | | |
|--|-------|---|-------------|-------------|--------|----------------------------------|---|------------|---|
| Course Code | | PRL106 | | Couse Level | | Short Cycle (Associate's Degree) | | | |
| ECTS Credit | 5 | Workload | 126 (Hours) | Theory | 2 | Practice | 0 | Laboratory | 0 |
| Objectives of the Course | | To gain the knowledge and skills related to production, marketing, finance. | | | | | | | |
| Course Content | | Functions of business functions. | | | | | | | |
| Work Placement | | N/A | | | | | | | |
| Planned Learning Activities and Teaching Methods | | | Explanation | (Presenta | ition) | | | | |
| Name of Lecture | er(s) | | | | | | | | |

| Assessment Methods and Criteria | | | | | |
|---------------------------------|----------|----------------|--|--|--|
| Method | Quantity | Percentage (%) | | | |
| Midterm Examination | 1 | 40 | | | |
| Final Examination | 1 | 70 | | | |

Recommended or Required Reading

1 İsmet Mucuk, Temel İşletme Bilgileri

| Week | ek Weekly Detailed Course Contents | | | | | |
|------|------------------------------------|---|--|--|--|--|
| 1 | Theoretical | To make planning To make organizationing | | | | |
| | Preparation Work | İsmet Mucuk, Temel İşletme Bilgileri | | | | |
| 2 | Theoretical | To make organizationing Coordinate | | | | |
| | Preparation Work | İsmet Mucuk, Temel İşletme Bilgileri | | | | |
| 3 | Theoretical | Coordinate Audit | | | | |
| | Preparation Work | İsmet Mucuk, Temel İşletme Bilgileri | | | | |
| 4 | Theoretical | To make business analyse Human reseources planning | | | | |
| | Preparation Work | İsmet Mucuk, Temel İşletme Bilgileri | | | | |
| 5 | Theoretical | To find candidate | | | | |
| | Preparation Work | İsmet Mucuk, Temel İşletme Bilgileri | | | | |
| 6 | Theoretical | To select candidate To give orientation training Performance evaluate | | | | |
| | Preparation Work | İsmet Mucuk, Temel İşletme Bilgileri | | | | |
| 7 | Theoretical | Performance evaluate Training To make career planning | | | | |
| | Preparation Work | İsmet Mucuk, Temel İşletme Bilgileri | | | | |
| 8 | Theoretical | Job evaluation Charge a fee | | | | |
| | Preparation Work | İsmet Mucuk, Temel İşletme Bilgileri | | | | |
| 9 | Intermediate Exam | | | | | |
| 10 | Theoretical | Production planning To make organization for production | | | | |
| | Preparation Work | İsmet Mucuk, Temel İşletme Bilgileri | | | | |
| 11 | Theoretical | To determine the target market Product development | | | | |
| | Preparation Work | İsmet Mucuk, Temel İşletme Bilgileri İsmet Mucuk, Temel İşletme Bilgileri | | | | |
| 12 | Theoretical | To determine the price politicies To determine the place politicies To manage the costumer relationship | | | | |
| | Preparation Work | İsmet Mucuk, Temel İşletme Bilgileri İsmet Mucuk, Temel İşletme Bilgileri | | | | |
| 13 | Theoretical | To manage the income- expenditure accounts To manage debit and credit To manage the assests | | | | |
| | Preparation Work | İsmet Mucuk, Temel İşletme Bilgileri | | | | |
| 14 | Theoretical | To manage the assests To manage the resources | | | | |
| | Preparation Work | İsmet Mucuk, Temel İşletme Bilgileri | | | | |
| 15 | Final Exam | | | | | |



| Workload Calculation | | | | | | |
|--|----------|-------------|----------|----------------|--|--|
| Activity | Quantity | Preparation | Duration | Total Workload | | |
| Lecture - Theory | 14 | 5 | 1 | 84 | | |
| Midterm Examination | 1 | 20 | 1 | 21 | | |
| Final Examination | 1 | 20 | 1 | 21 | | |
| Total Workload (Hours) | | | | | | |
| [Total Workload (Hours) / 25*] = ECTS | | | | | | |
| *25 hour workload is accepted as 1 ECTS | | | | | | |

Learning Outcomes

1 To manage to human reseources

