



## AYDIN ADNAN MENDERES UNIVERSITY COURSE INFORMATION FORM

Course Title		Foreign Trade							
Course Code		UTB507		Course Level		Second Cycle (Master's Degree)			
ECTS Credit	5	Workload	124 ( <i>Hours</i> )	Theory	3	Practice	0	Laboratory	0
Objectives of the Course		In this course students learn the fundamentals related to foreign trade transactions understanding the concepts procedures and practices and foreign trade will be provided ability.							
Course Content		Basic concepts of foreign trade Documents used in foreign trade							
Work Placement		N/A							
Planned Learning Activities and Teaching Methods				Explanation (Presentation)					
Name of Lecturer(s)		Lec. Alper YILMAZ							

### Assessment Methods and Criteria

Method	Quantity	Percentage (%)
Midterm Examination	1	40
Final Examination	1	60

### Recommended or Required Reading

1	Dış Ticaret ve Finansmanı, Dr. Ferudun Kaya, Beta Yayın 2009,
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Week	Weekly Detailed Course Contents	
1	Theoretical	Basic concepts of foreign trade
2	Theoretical	Documents used in foreign trade
3	Theoretical	Delivery of goods in foreign trade.
4	Theoretical	Methods of payment in foreign trade
5	Theoretical	Methods of payment in foreign trade
6	Theoretical	Export price collection procedures
7	Theoretical	Export a closure of the account
8	Theoretical	Midterm Exam
9	Theoretical	Midterm Exam
10	Theoretical	Classification of imported goods
11	Theoretical	The import transactions tax
12	Theoretical	Foreign exchange transactions
13	Theoretical	Documents used in foreign exchange transactions
14	Theoretical	Final Exam
15	Theoretical	Final Exam

### Workload Calculation

Activity	Quantity	Preparation	Duration	Total Workload
Lecture - Theory	3	9	10	57
Midterm Examination	1	40	1	41
Final Examination	1	25	1	26
Total Workload (Hours)				124
[Total Workload (Hours) / 25*] = ECTS				5

\*25 hour workload is accepted as 1 ECTS

### Learning Outcomes

1	Edit Documents In Foreign Trade
2	Understand The Methods Of Payment.
3	Learn payment methods in foreign trade.



4	Learn the tax issue in import transactions.
5	To learn the documents used in foreign exchange transactions.

**Programme Outcomes** (*International Trade Master's Without Thesis*)

1	To be able to comprehend and solve economic issues using other social sciences and the basic principles of economic science.
2	To be able to access information, evaluate, interpret, and implement in the processes of the scientific research processes related to International economy.
3	To be able to predict the effects of economic and political developments on the Turkish financial markets and foreign trade sector, to be able to view, comprehend and interpret national and international financial markets, to be able to apply the innovative methods.
4	To be able to communicate with all private firms showing activity in the countryside at the required level of behavior science, to detect problems, and to be able to conduct joint project.
5	To be able to lead multi-disciplinary studies in foreign trade, to be able to enhance solutions in complex situations and to be able to take responsibility.
6	To be able to raise awareness about the new and developing practices of the job, to be able to review and learn these when needed.
7	To be able to use theoretical and practical information in International economics and foreign trade
8	To be able to design innovative solutions integrating the original ideas and methods in administrative sciences and the international economy with the system, part or process designs.
9	To be able to articulate the idea, and the findings about the research topic verbal and written in an effective way.

**Contribution of Learning Outcomes to Programme Outcomes** 1:Very Low, 2:Low, 3:Medium, 4:High, 5:Very High

	L4
P2	4
P3	5
P4	4
P5	5

