



AYDIN ADNAN MENDERES UNIVERSITY COURSE INFORMATION FORM

Course Title		Foreign Trade Management and Practises							
Course Code		EFN577		Course Level		Second Cycle (Master's Degree)			
ECTS Credit	5	Workload	125 (<i>Hours</i>)	Theory	3	Practice	0	Laboratory	0
Objectives of the Course		To provide the student to comprehend the basic information and methods of financing foreign trade.							
Course Content		It processes basic concepts related to the financing of foreign trade, and detailed information on the main issues such as exports and imports.							
Work Placement		N/A							
Planned Learning Activities and Teaching Methods				Explanation (Presentation), Individual Study					
Name of Lecturer(s)									

Assessment Methods and Criteria

Method	Quantity	Percentage (%)
Midterm Examination	1	40
Final Examination	1	60

Recommended or Required Reading

1	Kaya, F. (2011), Foreign Trade and Financing, Beta Basım Yayım
2	Bishop, E. (2004), Finance of International Finance, Elsevier Butterworth- Heinemann

Week	Weekly Detailed Course Contents	
1	Theoretical	Acquaintance
2	Theoretical	Export: Export Methods and Principles, Export Regime Decree in Turkey Export Regulation
3	Theoretical	Import: Types and Principles of Import; Import Laws in Turkey
4	Theoretical	Changes in the Foreign Trade Regime of the Customs Union Framework: Inward Processing Regime Outward Processing Regime
5	Theoretical	Turkey's Customs and Foreign Exchange Regulations
6	Theoretical	Turkish Foreign Trade Policy
7	Theoretical	Delivery Types Used in Foreign Trade / INCOTERMS 2000, Documents Used in Foreign Trade Transactions
8	Intermediate Exam	Midterm
9	Theoretical	Payment Methods in Foreign Trade
10	Theoretical	Commercial Bank Loans in Foreign Trade Financing, Government Support in Export Promotion and Financing and Turkish Eximbank Loans
11	Theoretical	Factoring, Forfaiting, Leasing
12	Theoretical	Problems Faced by Import and Exporter
13	Theoretical	Risks in Foreign Trade
14	Theoretical	Presentations
15	Theoretical	Presentations
16	Final Exam	Final Exam

Workload Calculation

Activity	Quantity	Preparation	Duration	Total Workload
Lecture - Theory	14	2	3	70
Individual Work	7	2	2	28
Midterm Examination	1	10	1	11
Final Examination	1	15	1	16
Total Workload (Hours)				125
[Total Workload (Hours) / 25*] = ECTS				5

*25 hour workload is accepted as 1 ECTS



Learning Outcomes

1	To be able to interpret the information regarding the financing of foreign trade
2	To be able to analyze foreign trade financing
3	To be able to blend the existing economic information with the finance of foreign trade
4	To be able to identify the risks posed by foreign trade
5	Comprehend incoming operation of import and export transactions

Programme Outcomes (*Economics and Finance Interdisciplinary Master*)

1	To be able to use the basic concepts in the field of economics and finance correctly
2	To be able to comprehend philosophical, social, historical and psychological principles influencing economics and finance
3	To be able to analyze economical and financial events theoretically and empirically
4	To be able to evaluate any economical and financial problem in accordance with scientific principles
5	To be able to prepare solutions for an economical or financial problem cooperatively in accordance with principles and criteria
6	To be able to follow contemporary implementations, and national and international academic publications
7	To be able to prioritize scientific methods and ethical principles in economics and finance while considering and implementing field specific professional issues
8	To be willing to do scientific research in the field of economics and finance
9	To be able to create value for economics and finance profession as a professional identity

Contribution of Learning Outcomes to Programme Outcomes 1:Very Low, 2:Low, 3:Medium, 4:High, 5:Very High

	L1	L2	L3	L4	L5
P1	4	5	4	4	5
P2	3	4	4	4	4
P3	4	3	3	3	4
P4	4	5	4	4	4
P5	3	4	4	3	5
P6	5	3	3	4	3
P7	4	3	4	5	4
P8	3	4	3	4	3
P9	4	3	4	5	4

