



AYDIN ADNAN MENDERES UNIVERSITY COURSE INFORMATION FORM

Course Title		International Commercial Law							
Course Code		İŞLE536		Course Level		Second Cycle (Master's Degree)			
ECTS Credit	5	Workload	127 (<i>Hours</i>)	Theory	3	Practice	0	Laboratory	0
Objectives of the Course		To enable students to have knowledge about the operation of international trade and the basic level of international trade law.							
Course Content		The theories related to foreign trade law consist of the rules applied in international trade, especially insurance, transportation law and domestic law rules.							
Work Placement		N/A							
Planned Learning Activities and Teaching Methods				Explanation (Presentation)					
Name of Lecturer(s)		Lec. Ali CENGİZ							

Assessment Methods and Criteria

Method	Quantity	Percentage (%)
Midterm Examination	1	40
Final Examination	1	60

Recommended or Required Reading

1	Ferudun Kaya: Dış Ticaret ve Finansmanı, İstanbul 2011 Ali Dölek : Dış Ticaret İşlemleri, Ankara 1999
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Week	Weekly Detailed Course Contents	
1	Theoretical	Turkish foreign exchange legislation.
2	Theoretical	Turkish foreign exchange legislation.
3	Theoretical	Import and Export Legislations.
4	Theoretical	Import and Export Legislations.
5	Theoretical	The elements of maritime law.
6	Theoretical	Documents used in Foreign Trade.
7	Theoretical	Types of acquittance and delivery at foreign trade.
8	Intermediate Exam	Midterm Exams
9	Theoretical	Arbitration.
10	Theoretical	Regulations about the conflict resolutions.
11	Theoretical	Accreditation / Supervision Reports.
12	Theoretical	Associations of import and export.
13	Theoretical	Associations of import and export.
14	Theoretical	Recap
15	Final Exam	Final

Workload Calculation

Activity	Quantity	Preparation	Duration	Total Workload
Lecture - Theory	14	2	3	70
Midterm Examination	1	25	1	26



Final Examination	1	30	1	31
Total Workload (Hours)				127
[Total Workload (Hours) / 25*] = ECTS				5
*25 hour workload is accepted as 1 ECTS				

Learning Outcomes

1	
2	
3	
4	
5	

Programme Outcomes (Business Administration Master's Without Thesis)

1	To equip the students from different academic backgrounds with the theoretical and practical information in the fundamental fields of business (i.e. Production management, marketing, accounting and finance, management and organization, and quantitative methods)
2	Be able to make financial analysis in micro and macro level and develop skills in the analysis of the primary and secondary markets; evaluation of the financial structure of the firms and interpretation of accounting reports and financial statements.
3	Be able to use mathematical, statistical and econometric models in the field of business develop skills for interpreting quantitative data, using data in the decision making process and be able to use statistical forecasting methods
4	To have knowledge about the management techniques, be able to assume responsibility in dealing with unforeseeable and complex problems as an individual and group member and develop leadership and communication skills.
5	Be able to understand principles of marketing, marketing research, market share estimation, market segmentation, market positioning, target markets, marketing mix and the place of marketing department in a business organization, the concept of internationalization

Contribution of Learning Outcomes to Programme Outcomes 1:Very Low, 2:Low, 3:Medium, 4:High, 5:Very High

	L1	L2	L3	L4	L5
P1	4	3	4	5	3
P2	3	5	2	2	2
P3	5	2	3	3	3
P4	2	3	5	4	4
P5	3	4	4	2	5

