



## AYDIN ADNAN MENDERES UNIVERSITY COURSE INFORMATION FORM

Course Title		International Trade Law							
Course Code		UTIF204		Couse Level		First Cycle (Bachelor's Degree)			
ECTS Credit	4	Workload	102 ( <i>Hours</i> )	Theory	3	Practice	0	Laboratory	0
Objectives of the Course		This course aims at exploring both the private law and the public law issues applicable to international trade relations. The first and public law part of the course will focus on the main treaties regulating international trade as embodied in the General Agreement on Tariffs and Trade and the World Trade Organization, as well as regional trade entities such as the European Union and the North American Free Trade Agreement.							
Course Content		This part will examine the law applicable to tariff and non-tariff barriers, discrimination, regionalism, anti-dumping duties, countervailing duties, safeguard measures and the devices for international settlement of trade disputes. The second and private law part will deal with the key rules in international commercial transactions. To achieve this aim, the course will cover the fundamental characteristics of international sales of goods and essential contracts for the financing of trading activities, transportation of goods to their place of destination, settlement of disputes, and methods of payment in international commercial transactions.							
Work Placement		N/A							
Planned Learning Activities and Teaching Methods				Explanation (Presentation)					
Name of Lecturer(s)		Lec. Ali CENGİZ							

### Assessment Methods and Criteria

Method	Quantity	Percentage (%)
Midterm Examination	1	40
Final Examination	1	70

### Recommended or Required Reading

1	ssential textbooks on International Trade Law: Lowenfeld, Andreas, International Economic Law, OUP, 2008.
2	Van den Bossche, Peter, Essentials of WTO Law, Cambridge University Press, 2016.

Week	Weekly Detailed Course Contents	
1	Theoretical	An Introduction to WTO law and Trade in Goods Historical approach to the regulation of international trade relations by way of introducing the Bretton Woods institution, the formation of GATT 1947 and the passage to the creation of the World Trade Organization in 1995.
2	Theoretical	Core WTO Obligations (Tariffs, Quotas, MFN and national treatment) Analysis of GATT Art. I, Art. III and brief overview of related trade disputes.
3	Theoretical	General Exceptions and Regional Integration Analysis of GATT Art. XX, Art. XXI, Art. XXIV and brief overview of related trade disputes.
4	Theoretical	Trade Remedies Introduction to the main rules and principles applicable to trade defence instruments under GATT Art. XIX, Agreement on Safeguards, Agreement on Anti-dumping, Agreement on Subsidies and Countervailing Duties and related trade disputes.
5	Theoretical	Technical Barriers to Trade and Sanitary and Phytosanitary Standards Overview of the main rules and principles applicable under the WTO Agreement on Technical Barriers to Trade and the Agreement on Sanitary and Phytosanitary Standards and the related trade disputes.
6	Theoretical	Trade in Services and Trade Related Intellectual Property Rights Overview of the main rules and principles applicable under the General Agreement on Trade in Services (GATS) and Agreement on Trade Related Intellectual Property Rights (TRIPs) and the related trade disputes.
7	Theoretical	Introduction to International Business Transactions and Standard Trade Terms Theory of transnational commercial law, trade Terms and trade-related Documents
8	Theoretical	Midterm exam
9	Theoretical	Legal Framework for International Business Transactions Sea, Air and Land- International Conventions
10	Theoretical	Legal Framework for International Business Transactions Sea, Air and Land- International Conventions
11	Theoretical	Overview of International Sales Transaction Transaction; Commercial Terms Under the ICC Incoterms (Cash payment; advance payment; deferred payment; countertrade Interpretation of Commercial Terms; Documents of Title; Contract of Affreightment; Bill of Lading
12	Theoretical	Letters of credit Nature; function; autonomy of letters of credit; banks' obligations to check documents; discrepant documents



13	Theoretical	CISG and UNIDROIT Principles Structure, features and scope of application of the UN Convention on Contracts for the International Sale of Goods, ICC Incoterms and the UNIDROIT.
14	Theoretical	Settlement of International Trade and Business Disputes Methods of settling disputes; Jurisdiction; the forum and the governing law; international judicial assistance; enforcement of judgments
15	Theoretical	Settlement of International Trade and Business Disputes Methods of settling disputes; Jurisdiction; the forum and the governing law; international judicial assistance; enforcement of judgments
16	Theoretical	Settlement of International Trade and Business Disputes Methods of settling disputes; Jurisdiction; the forum and the governing law; international judicial assistance; enforcement of judgments

### Workload Calculation

Activity	Quantity	Preparation	Duration	Total Workload
Lecture - Theory	14	2	3	70
Midterm Examination	1	15	1	16
Final Examination	1	15	1	16
Total Workload (Hours)				102
[Total Workload (Hours) / 25*] = ECTS				4

\*25 hour workload is accepted as 1 ECTS

### Learning Outcomes

1	On successful completion, students are expected to: - distinguish between differing structures of the framework regulating international business transactions and global trading system
2	identify sources of international law relevant for conducting business internationally
3	identify the aim, function and organisation of the WTO (World Trade Organization) in the context of global trade and commerce
4	identify the primary legal issues which usually arise from international business transactions
5	gain a working knowledge of international sale of goods and the carriage of goods and thus enhance their skills in operating international business transactions

### Programme Outcomes (International Trade and Finance)

1	To become individuals having high intellectual capacity, improved social skills, positive thinking, the ability to adapt to different environments and institutions
2	To have technical equipment, flexible thinking and action ability and multiple language skills to be capable of working in international platforms
3	To be able to utilize the basic knowledge they obtained with an interdisciplinary approach to business, economics, etc. in creating expertise in the fields of International Trade and Finance in accordance with the requirements of the globalized business world
4	To develop suggested solutions and recommendations by informing the people and institutions predicting regional, national and international problems in the fields of international trade and finance with a proactive approach
5	To possess the ability of analytical thinking and the ability to synthesize with quantitative proficiency as required in the program
6	To have the characteristics to inquire and investigate the knowledge and skills acquired during the education process in relation to the requirements of existing market conditions
7	To identify and analyze the validity of theories related to the international trade and finance and their relationships regarding current conditions
8	To possess the knowledge of a second foreign language to the extent of their individual abilities, besides the competency in the English language to be able to communicate effectively
9	To have the qualifications of managing and being managed to solve existing and potential problems encountered in practice
10	To be able to organize activities that will contribute to the personal and professional development of the employees in the department where he/she holds an executive position

### Contribution of Learning Outcomes to Programme Outcomes 1:Very Low, 2:Low, 3:Medium, 4:High, 5:Very High

	L1	L2	L3	L4	L5
P1	4	4	2	3	2
P2	4	4	3	2	5
P3	4	4	3	3	3
P4	4	3	4	4	5
P5	3	3	4	4	4
P6	3	2	4	4	5
P7	3	3	3	3	5



P8	3	3	3	2	5
P9	2	4	2	3	3
P10	3	4	4	3	3

