



AYDIN ADNAN MENDERES UNIVERSITY COURSE INFORMATION FORM

Course Title		Leadership and Motivation Behaviours							
Course Code		UTIF310		Course Level		First Cycle (Bachelor's Degree)			
ECTS Credit	4	Workload	102 (<i>Hours</i>)	Theory	3	Practice	0	Laboratory	0
Objectives of the Course		To inform students about leadership and motivation.							
Course Content		Leadership theories, leadership change and innovation, motivation theories							
Work Placement		N/A							
Planned Learning Activities and Teaching Methods				Explanation (Presentation)					
Name of Lecturer(s)									

Prerequisites & Co-requisites

ECTS Requisite	40
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Assessment Methods and Criteria

Method	Quantity	Percentage (%)
Midterm Examination	1	40
Final Examination	1	70

Recommended or Required Reading

1	Bilge Donuk (2016) Liderlik ve Spor, Ötüken Neşriyat, İstanbul
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Week	Weekly Detailed Course Contents	
1	Theoretical	Concept of Leadership and Features of Leadership
2	Theoretical	Behavioral Forms of Leaders
3	Theoretical	Acquisition and Development of Leadership Skills
4	Theoretical	Features Approach, Behavioral and Situational Leadership Approach
5	Theoretical	Charismatic Leadership, Transformational Leadership, Transactional Leadership
6	Theoretical	Strategic Leadership
7	Theoretical	Team Spirit Concept, Team Management and the Preface
8	Intermediate Exam	Midterm
9	Theoretical	Leadership and Team Management, Leader's Role in Team Management
10	Theoretical	Leadership in team management, coaching (mentoring)
11	Theoretical	Variables affecting leadership, Leadership Models
12	Theoretical	Motivasyon ve Liderlik, Motivasyon ve Performans
13	Theoretical	Leader, Power and Politics in the performance of triplets
14	Theoretical	General review and discussion
15	Final Exam	Final exam

Workload Calculation

Activity	Quantity	Preparation	Duration	Total Workload
Lecture - Theory	14	2	3	70
Midterm Examination	1	15	1	16
Final Examination	1	15	1	16
Total Workload (Hours)				102
[Total Workload (Hours) / 25*] = ECTS				4

*25 hour workload is accepted as 1 ECTS



Learning Outcomes

1	
2	
3	
4	
5	

Programme Outcomes (*International Trade and Finance*)

1	To become individuals having high intellectual capacity, improved social skills, positive thinking, the ability to adapt to different environments and institutions
2	To have technical equipment, flexible thinking and action ability and multiple language skills to be capable of working in international platforms
3	To be able to utilize the basic knowledge they obtained with an interdisciplinary approach to business, economics, etc. in creating expertise in the fields of International Trade and Finance in accordance with the requirements of the globalized business world
4	To develop suggested solutions and recommendations by informing the people and institutions predicting regional, national and international problems in the fields of international trade and finance with a proactive approach
5	To possess the ability of analytical thinking and the ability to synthesize with quantitative proficiency as required in the program
6	To have the characteristics to inquire and investigate the knowledge and skills acquired during the education process in relation to the requirements of existing market conditions
7	To identify and analyze the validity of theories related to the international trade and finance and their relationships regarding current conditions
8	To possess the knowledge of a second foreign language to the extent of their individual abilities, besides the competency in the English language to be able to communicate effectively
9	To have the qualifications of managing and being managed to solve existing and potential problems encountered in practice
10	To be able to organize activities that will contribute to the personal and professional development of the employees in the department where he/she holds an executive position

Contribution of Learning Outcomes to Programme Outcomes 1:Very Low, 2:Low, 3:Medium, 4:High, 5:Very High

	L1	L2	L3	L4	L5
P1	1	4	4	4	4
P2	1	4	4	4	4
P3	2	4	4	4	4
P4	2	3	4	4	4
P5	2	3	4	4	4
P6	3	3	4	4	4
P7	4	2	4	4	4
P8	4	2	4	4	4
P9	3	2	4	4	4
P10	2	2	4	4	4

