



AYDIN ADNAN MENDERES UNIVERSITY COURSE INFORMATION FORM

Course Title		Sector Practices I							
Course Code		UTIF312		Course Level		First Cycle (Bachelor's Degree)			
ECTS Credit	4	Workload	103 (<i>Hours</i>)	Theory	3	Practice	0	Laboratory	0
Objectives of the Course		To improve activities that provides self-confidence and team awareness							
Course Content		To improve activities that provides self-confidence and team awareness							
Work Placement		N/A							
Planned Learning Activities and Teaching Methods				Explanation (Presentation), Case Study					
Name of Lecturer(s)									

Prerequisites & Co-requisites

ECTS Requisite	40
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Assessment Methods and Criteria

Method	Quantity	Percentage (%)
Midterm Examination	1	40
Practice	1	60

Recommended or Required Reading

1	Akademi Bilimsel Araştırma Yöntemleri, Şener Büyükoztürk, Ebru Kılıç Çakmak, Funda Demirel, Pegem Akademi
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Week	Weekly Detailed Course Contents	
1	Theoretical	Making presentations and sharing sectorial researches
2	Theoretical	A seminar about self-improvement
3	Theoretical	Sharing a project development process
4	Theoretical	Inviting experienced people from sector
5	Theoretical	The qualifications of an experienced persons
6	Theoretical	Analyzing leader companies in the market
7	Theoretical	Role playing
8	Intermediate Exam	Midterm
9	Theoretical	Midterm
10	Theoretical	Analyzing company problems
11	Theoretical	Developing creative projects
12	Theoretical	Success stories
13	Theoretical	Discussion
14	Practice	Presentation of the researches

Workload Calculation

Activity	Quantity	Preparation	Duration	Total Workload
Lecture - Theory	14	1	3	56
Midterm Examination	1	20	1	21
Final Examination	1	25	1	26
Total Workload (Hours)				103
[Total Workload (Hours) / 25*] = ECTS				4

*25 hour workload is accepted as 1 ECTS

Learning Outcomes

1	
2	



3	
4	
5	

Programme Outcomes (International Trade and Finance)

1	To become individuals having high intellectual capacity, improved social skills, positive thinking, the ability to adapt to different environments and institutions
2	To have technical equipment, flexible thinking and action ability and multiple language skills to be capable of working in international platforms
3	To be able to utilize the basic knowledge they obtained with an interdisciplinary approach to business, economics, etc. in creating expertise in the fields of International Trade and Finance in accordance with the requirements of the globalized business world
4	To develop suggested solutions and recommendations by informing the people and institutions predicting regional, national and international problems in the fields of international trade and finance with a proactive approach
5	To possess the ability of analytical thinking and the ability to synthesize with quantitative proficiency as required in the program
6	To have the characteristics to inquire and investigate the knowledge and skills acquired during the education process in relation to the requirements of existing market conditions
7	To identify and analyze the validity of theories related to the international trade and finance and their relationships regarding current conditions
8	To possess the knowledge of a second foreign language to the extent of their individual abilities, besides the competency in the English language to be able to communicate effectively
9	To have the qualifications of managing and being managed to solve existing and potential problems encountered in practice
10	To be able to organize activities that will contribute to the personal and professional development of the employees in the department where he/she holds an executive position

Contribution of Learning Outcomes to Programme Outcomes 1:Very Low, 2:Low, 3:Medium, 4:High, 5:Very High

	L1	L2	L3	L4	L5
P1	5	5	4	4	4
P2	4	4	3	5	4
P3	4	4	3	4	4
P4	4	4	4	3	4
P5	3	3	4	4	4
P6	2	2	3	4	4
P7	2	3	4	3	4
P8	3	3	5	4	4
P9	4	4	4	4	5
P10	4	4	5	4	4

